

# Winery/Cidery Check List

## **HELP PROMOTE**

 Promote Idaho Wine & Cider Month on your social channels & consumer newsletter

### **ENGAGE SALES REPRESENTATIVES**

- Meet with distributors or retail accounts to set up an Idaho Wine & Cider Month plan to drive sales
  - Share the Idaho Wine & Cider Month toolkit with your distributors

### **CAPTIVATE CONSUMERS**

- Idaho Wine & Cider Month special at your tasting room (e.g. extra pour, gift with purchase, library flight)
  - · Special discounts or promotions for consumers who wear your winery t-shirt
    - Conduct a contest with your wine club (e.g. win a VIP experience)
    - Shipping promo to your distribution list to reach out of state supporters
  - Work with neighboring wineries to plan joint events, celebrations or special promotions
    - Download templates from Toolkit to promote specials, features & events
- Submit all events to Ashlee ashlee@idahowines.org to be on the Idaho Wine
  Commission website event calendar
  - Remember Idaho Wines Fly Free on Alaska Airlines out of the Boise Airport

#### SUBMIT ALL EVENTS TO THE IWC TELL DISTRIBUTORS AND ACCOUNTS TO DO THE SAME